

# HILTI

## WHERE YOU BEST BELONGS

## DISCOVER A UNIQUE PLACE TO WORK

*30,000 team members world-wide in 120 locations. 80% of the management roles filled from within. CHF 5.1 billion sales. More than 250,000 customer contacts per day. Over 60 innovations per year – that's Hilti.*

**Welcome to Hilti.** Founded in 1941 in Schaan, principality of Liechtenstein, Hilti's leading-edge tools, technologies, software and services power the global construction industry, including the world's most ambitious feats of engineering.

**Our Culture** The corporate culture is found on integrity, courage, teamwork and commitment. Hilti excels through outstanding innovation, top quality, direct customer relations and effective marketing. Two-thirds of the employees work directly for the customer in sales organizations and in engineering. Hilti has its own production plants as well as research and development centers in Europe, Asia and Latin America.

### HILTI SYSTEM SOLUTIONS



## HILTI IN ASIA PACIFIC

*More than 5,000 team members in 14 Sales & Marketing organizations of Asia Pacific : China, Japan, Korea, Hong Kong, Taiwan, Australia, New Zealand, India, Singapore, Malaysia, Thailand, Vietnam, Indonesia and Philippines. The production plants are located in China (Zhanjiang & Shanghai) and India.*

**WE ARE THE WORLD'S GREAT PLACE TO WORK & BEST EMPLOYERS IN ASIA!**

Our unique culture and career development opportunities have gained worldwide recognition. Great Place to Work® Institute ranked Hilti the 11th World Best Multinational Workplace. In Hong Kong, Hilti was accredited the Kincentric Best Employer in 2021. Therefore, we are a great place for you to learn, grow and carve-out your career



**KINCENTRIC®**  
**Best Employer**

HONG KONG 2021



# WE'RE DRIVEN TO MAKE A DIFFERENCE



## MANAGEMENT ASSOCIATE PROGRAM

**Are you looking for a development program to accelerate your learning and fast track your career?** The Hilti Management Associate Program is a 30-month program aimed to provide real job experience through rotations and projects. It provides you with an opportunity to unleash your potential and develop your career in Hilti.

**PROGRAM DESIGN** Fast track your career and broaden your exposure through various rotations

**Operations / Marketing / Trade /  
Digital (14 months)**

**Sales / Engineering  
(12 months)**

**Regional / Cross Entity  
Assignment (4 months)**

*Product Trainings, Early Talent Forum, and more Learning Programs...*

### What do we offer?

- Fast track career development to managerial positions
- Exposure to various functions through job rotations
- Overseas on-the-job training and potential overseas career opportunities
- Senior executives as mentors to help with professional development and career exploration

### Desired skills and experience

- University degree holder in Business/ Marketing/ Engineering or related discipline
- Passionate in a commercial and international career track
- Ambitious for a career in a fast growing, multi-national, technology-driven company
- Self-motivated and able to learn things in no time

## HEAR FROM OUR PAST & CURRENT ASSOCIATES

**Nahyun Lee, Regional Product Manager, North Asia**



"What I enjoy most about my career at Hilti is that I not only get to discover the potential in myself, but also get diverse job opportunities in various locations while doing so."

- 2017-2020 – Management Associate, Korea
- 2020 – Global Business Unit Assignment, Korea
- 2021 – Regional Product Manager, North Asia

**Lyle Li, Junior Trade Manager, China**



"If you are longing for an opportunity to challenge and grow yourself, say "YES" to Hilti and exposure to the globe, various functions and all sorts of learning resources will be given to prepare you for becoming a future leader."

- 2018-2020 – Management Associate, Hong Kong
- 2020-2021 – Business Development Manager, Hong Kong
- 2021 – Trade Manager, China

**Rita Chi, Trade Manager, Taiwan**



"Hilti offers an inclusive environment, ensuring every voice is heard and valued equally. Even as a fresh graduate, I felt encouraged and supported to voice my own opinions and was able to develop strategic thinking through every discussion."

- 2018-2020 – Management Associate, Taiwan
- 2021 – Trade Manager, Taiwan

**Derek Lam, Assistant Engineering Trade Manager, HK**



"The rotation that you are going to experience in different functional departments will provide you a great perspective about business. Your journey during the program would be unique and fruitful to speed up your career development. Be prepared for the challenges and excitement ahead!"

- 2019-2021 – Management Associate, Hong Kong
- 2022 – Assistant Engineering Trade Manager, Hong Kong

**Chan Wen, Key Project Manager, China**



"What I truly appreciate is that Hilti offers an attractive rotation path to fresh graduates or junior talents. Meanwhile, you still own your career development since your rotations can be tailored made to cater to your need."

- 2019-2021 – Management Associate, China
- 2021 – Key Project Manager, China

**Aoi Sueyoshi, Management Associate, Japan**



"Do you want to thrive in your career? In Hilti, you will get exposed to various departments through the job rotation. If you enjoy challenges and look for memorable experience to skyrocket your career, join us!"

- 2021 – Management Associate, Japan

**TEMPTED TO APPLY?** Click the link and Apply Now [Management Associate - Korea](#)

### Recruitment procedure

Submission > HR/Leadership team/ Interview > Aptitude Test > Assessment Center > GM Interview > Offer